



## Pharma solutions Ensuring quality and cost Guaranteeing and maintaining stocks

*The quality of medicine in challenging environments is a serious concern for organizations and corporations, their doctors and their patients:*

- *Substandard medicines and counterfeit products can be common.*
- *Quality assurance is difficult to obtain without the required expertise.*
- **An organization's responsibility could be challenged unless it can demonstrate correct procedure guaranteeing the drugs they provide.** *And this is neither within their experience, knowledge nor expertise.*

*Buyers and consumers are not in a position to judge the quality of a medicine.*

*The choice is often between an expensive, brand-name medicine and a locally sold product with no possible guarantee of quality or safety. In making this decision, health managers may be tempted to favor cost cutting over health safety. However, **our sources are not only guaranteed in quality, but are also available to us and our customers at competitive prices.***

*Although quality comes first, our pharmaceutical department uses best buying practices and fine-tuned stock management to keep costs at an acceptable level for the budget concerns of our clients.*



*Solutions For Your Good Health*



**THE SMI "SURE MEDS" CONCEPT** has been developed as a solution to quality, cost, legal, management and logistics problems.

Its concept is based on a quality control system of evaluation, sourcing, supply and backup that is perfectly adaptable to individual requirements.

#### Quality

SMI insists on sourcing from reputable, dependable manufacturers.

We supply while respecting a proper, advertised procedure, guaranteeing the quality of the medicines we provide.

Full traceability of the procurement process allows continuous drug monitoring.

#### Costs

SMI sourcing aims at providing a safe, affordable alternative between high-priced brand names and low-cost risky medicines.

Furthermore, the stock management and related services allow control of all medicines' related running costs.

SMI optimizes product listing and manages a continuous ordering process to maintain stocks at the optimum level to avoid both shortages and overstocking. Average consumption and supply constraints are determined and used to streamline stocks and keep them up to date.

#### Responsibility

The goal is to eliminate the use of expired, sub-standard or even counterfeit drugs, with their attendant risks.

When supplying from SMI's Sure Meds, the company will be able to prove that they did all that can reasonably be done to verify the provided drugs.

This will avoid companies being sued for side effects.

#### Supply

Our job is to continuously track and top up the supply of medical products on a proactive basis. Supply becomes a continual process of exchanges and not only a series of orders and deliveries.

Challenges inherent to supplying in difficult areas of the world include: obligations to supply locally in markets where the quality of products available is not regulated or traceable; differing therapeutic recommendations between countries; complex and strict customs regulations; manufacturers' limits on quantities, and local health ministry regulations.

We seek out solutions to all these issues. SMI has an experienced logistics team, fully experienced in processing and delivering goods to the most isolated of areas.

#### Remote Pharmaceutical Services (RPS)

Our comprehensive set of services employs solutions to address all technical, logistic, economic and IT issues involved in getting quality medicine and supplies to our clients when and where they need them. Those services, aiming at a no-risk, no-stress, no-overcost medicines procurement include:

- Pharmaceutical – traceability, drug monitoring, quality assurance
- Economic – cost control
- Legal – diverted responsibility
- Logistical – safe supply from source to consumer

Ultimately, RPS will allow companies to outsource the pharmaceutical function, under their control.

#### Security

When high security is required (for airline customers, for example), SMI possesses a high-security, restricted access production line together with secure transport facilities. SMI delivers literally tens of thousands of such items per year to major airlines.

### Medicines

### Counseling

### Medical equipment

### Health components

### Traceability services

### Remote stock management

*Our RSM – Remote Stock Management program allows to best manage medicine stocks, through forecasts and supply scheduling. Not just one-off ordering and shipping.*



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